



Project Manager Position Summary / Purpose

Create high levels of customer satisfaction by exceeding their expectations and fulfilling the company's contractual obligations through the timely and profitable delivery of restoration services.

Facilitate the timely and profitable delivery of all services required to rapidly return customer's property to pre-loss condition, minimizing repairs and downtime following property damage.

Principle Duties and Responsibilities

- Exceed established targets for responding to and completing estimates on losses
- Create accurate and profitable Job estimates
- Prepare written proposals
- Develop list of materials and equipment needed for projects
- Completed estimates will be uploaded to Insurance within (1) business day of property inspection, private estimates will be forwarded to customer within (2) business days of the property inspection.
- Communicate with customers
- Maintain strategic relationships with vendors and subcontractors
- Exceed profitability targets on managed projects
- Plan and execute projects to completion
- Maintain efficient and accurate flow of production paperwork from the job site to administration
- Coordinate resource planning of technicians, laborers and subcontractors with project coordinator
- Maintain market leadership through continuous implementation of state-of-care technology as it pertains to the delivery of our services
- Write job estimates
- Estimates to be performed and reviewed for accuracy in both scope and pricing
- Submitting supplements to insurance companies
- Order materials required for projects and coordinate delivery to job site
- Maintain effective communication with customers and all involved parties – including third-party owners, building engineers, property managers, tenants, etc.
- Perform property inspections and complete reports
- Maintain project files
- Attend and assist in conducting company meetings
- Perform production work
- Management of the budget for projects

This position description in no way states or implies that these are the only duties to be performed. You will be expected to follow any additional job-related instructions and to perform additional job-related duties as requested by your supervisor.



- Develop and maintain resource information on products, vendors, subcontractors, and government requirements.
- All expenditures for job-related materials will be accounted for in the project file.

Working Relationships and Scope

- Works with Operations Manager in hiring and discharge of production division personnel
- Coordinates with Marketing for follow-up and job evaluation with customers
- Coordinates with customer and administration function for timely collection of project payment
- All adjustments, modifications and corrections will be evidenced in writing and maintained in good order. They will be presented to the manager for review if there is a greater than \$3,000 difference to original estimate.
- Only company-approved vendors and subcontractors will be used.

Performance Competencies

- Oral Communication – The individual speaks clearly and persuasively in positive or negative situations. Effective in one-on-one and small group situations. Adaptable and able to think on his/her feet. Able to effectively communicate with customers in understandable terms.
- Written Communication – Writes clear, precise, well organized estimates, proposals and emails. The individual edits work for spelling, uses appropriate vocabulary and has impeccable grammar. Is able to read and interpret written information.
- Team Building – Achieves cohesion and effective team spirit with peers, subordinates and subcontractors. Sustains a climate characterized by open, honest relationships where differences are constructively resolved rather than ignored, suppressed or denied. Shares credit for accomplishments.
- Planning & Organizing – Has the ability to see the overall job from start to finish. Knowing the steps to be taken, resources and time required, can effectively create a timeline for the job. Coordinates plans with other managers.
- Integrity – Iron clad. Does not cut corners. Puts company interests above self. Earns trust of co-workers. Is intellectually honest, does not play games.
- Excellence – Sets high, 'stretch' standards of performance. Demonstrates low tolerance for mediocrity. Sets clear, fair and aggressive goals for self and others, encouraging individual initiative.
- Customer Focus – Combines empathy for customer's situation with time and budget constraints to effectively manage and exceed customer's expectations.
- Technology – Regularly uses standard word processing and spreadsheet software tools to enhance efficiency and accuracy of work performed. Effectively uses communication devices and technology to collect, review and forward field activity reporting.



Physical Demands

The physical demands described below are representative of those that must be met to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this job, the employee is regularly required to sit, use hands to finger, handle or feel, reach with hands and arms, and talk or hear. The employee is frequently required to stand and walk. The employee must regularly lift and/or move up to 10 pounds and frequently lift and/or move up to 25 pounds.

Working Conditions

- The work of this position is predominantly carried out in a shop or job site environment. Daily exposure to the shop where vehicles and equipment are housed and maintained is expected. Employee will encounter facilities where standing water and sewage are present, heat is unavailable due to lack of utilities, fire damage has occurred and mold or other organic growth exists.
- Noise level in the work environment is moderate to high
- Estimator's work is initiated by a site assessment of the damaged property. Employee will encounter facilities where standing water and sewage are present, heat is unavailable due to lack of utilities, fire damage has occurred and mold or other organic growth exists.



EMPLOYEE POSITION ACKNOWLEDGMENT

I have read and understand the duties and responsibilities of my position as Project Manager.
I have been provided with a copy of the company's Position Description for this job.

I understand that I am responsible for carrying out the responsibilities defined in the attached Position Description and am expected to follow any additional job-related instructions, and to perform additional job-related duties as requested by my supervisor.

SIGNATURES OF ACCEPTANCE

Signing on behalf of this position and agreeing to accept all its accountabilities is:

_____ Date _____

Signing on behalf of the Manager's position and agreeing to accept all its accountabilities is:

_____ Date _____